

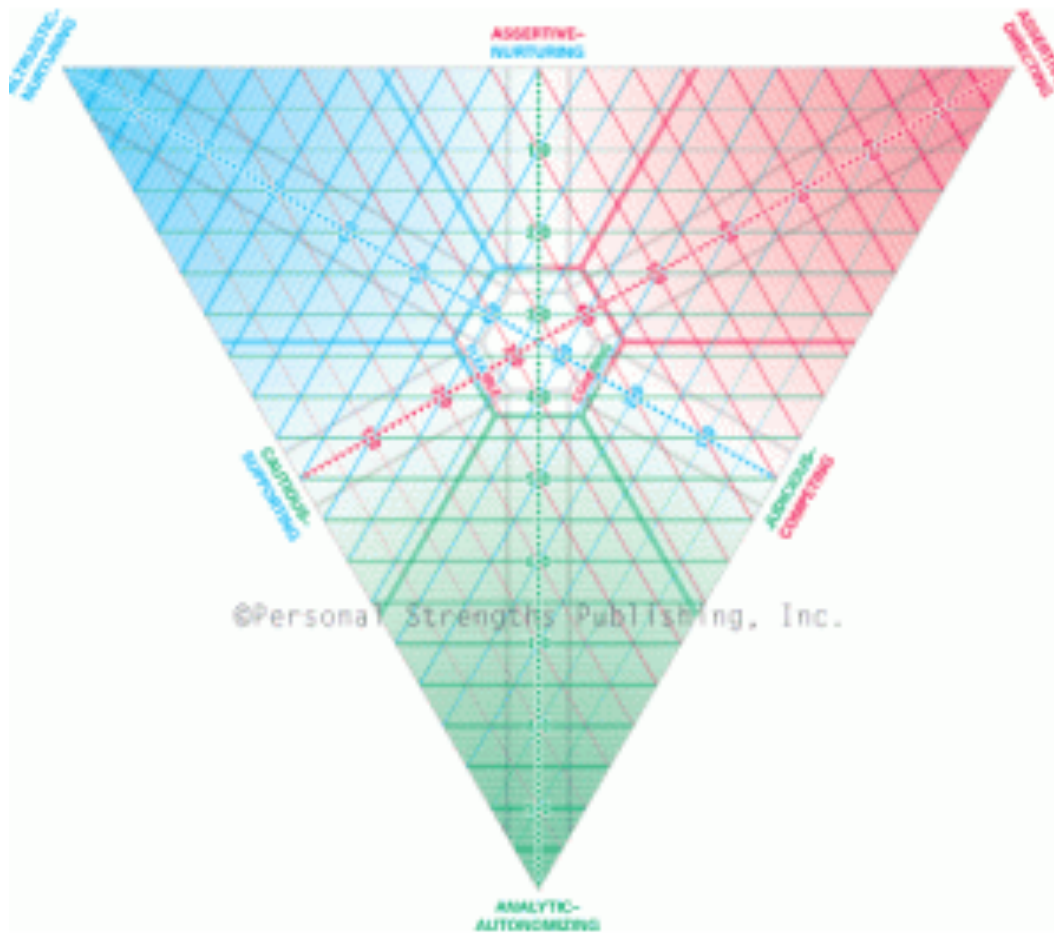
The SDI and YOUR Practice



For GOOD Network
23 May 2014
Ed Hampton
Performance Perspectives LLC

The Strength Deployment Inventory

The SDI



Some SDI Facts



26

LANGUAGES THE SDI IS PUBLISHED



2198637

SDI ASSESSMENTS TAKEN



4237

GLOBAL SDI FACILITATORS

So Why the Interest in Conflict?

why?

3945245000

DOLLARS WASTED ON CONFLICT EACH YEAR

Team Without Conflict



THE FIVE BEHAVIORS
OF A COHESIVE TEAM™

So Why the Interest in Conflict?

why?

59 43 62 5 00

DOLLARS WASTED ON CONFI
EACH YEAR

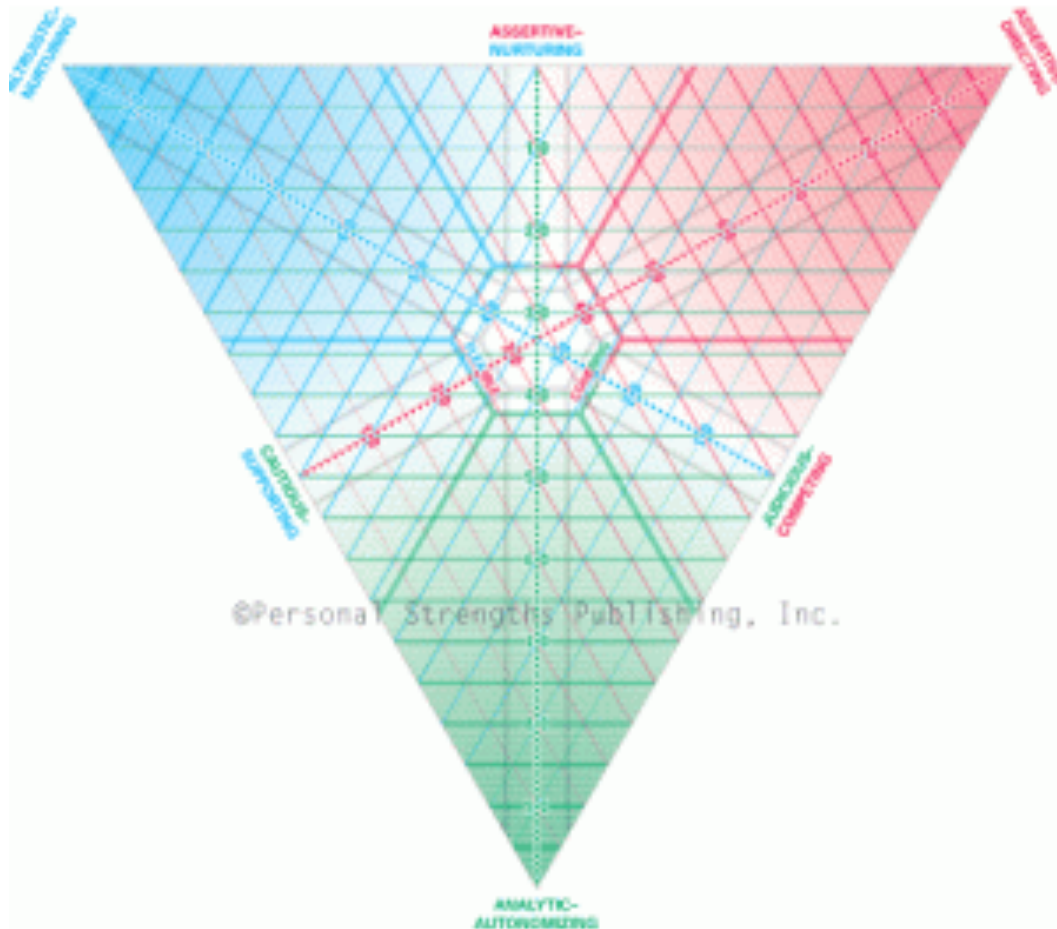
Two CEO's Explain:

- Patrick Lencioni – CEO, the Table Group and author “5 Dysfunctions of a Team
- Tim Scudder – CEO, PSP, the provide of the SDI

- [Tim Scudder, CEO PSP](#)
[\(provider of SDI\) explains](#)
[Relationship Awareness](#)
[Theory](#)



Exploring MVS



F



Conflict Continuum



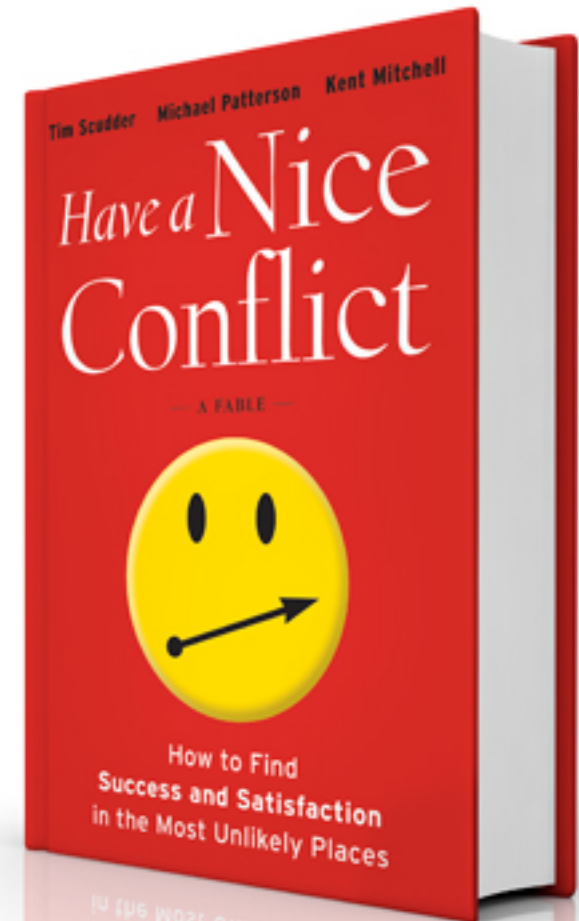
THE FIVE BEHAVIORS
OF A COHESIVE TEAM™

Conflict Sequence

Conflict Stage	Focus is on:
Stage 1	Self Problem Other
Stage 2	Self Problem Other
Stage 3	Self Problem Other

BLUE	RED	GREEN
Accommodate others	Rise to the challenge	Be prudently cautious
Surrender conditionally	Fight to win	Pull back and analyze
Surrender completely	Fight for survival	Withdraw

Have a Nice Conflict



Team with Conflict



THE FIVE BEHAVIORS
OF A COHESIVE TEAM™

Continued

- [Tim Scudder, CEO PSP \(provider of SDI\) explains Relationship Awareness Theory](#)

SDI Benefit – Higher EQ/IQ Choices

Masking

And

Borrowing



SDI Benefit – Deeper Communications

The
Arena

-

Johari Window



Switching Gears

- Moving from exploring the SDI to exploring administration
- Before Going On....

Questions?



A Look Behind the Curtain

- Administrator's Site
- The Process
- The Results
- Other Options

- [Administrator Site](#)



SAMPLE PARTICIPANT INVITATION

Dear Shannon XYZABC,

You will soon be participating in Relationship Awareness® training. In preparation for this training, you are invited to complete a series of inventories, the results of which will be provided to you by your facilitator. For your convenience, these inventories are administered over the Internet. To access the inventories please click on the following link:

<https://www.onlinesdi.com/?password=REDACTED>

You have until May 19, 2014 to complete the inventories.

If you encounter any problems with the online system, please do not hesitate to contact me.

Thank you in advance for your cooperation and prompt completion.

https://strengthsinventory.com/my_sdi_results

Facilitator Report - Email

To ensure proper delivery of these messages in the future, please add the sender to your contacts [list](#)

Dear SDI Facilitator:

The following is an activity report from the OnlineSDI Facilitation System for Monday, May 19, 2014. Only sessions that have the "Automatically Email Facilitator's Daily Activity" checked are reported. To view participant results and generate reports please login to the OnlineSDI Facilitation System.

Company: Performance Perspectives LLC

Client: GOOD Network

Group: External Consulting Interest Group - 23 May Meeting

Session: External Consulting Interest Group - 23 May 2014 Meeting

SDI

Shannon [XYZABC](#)

Group Report

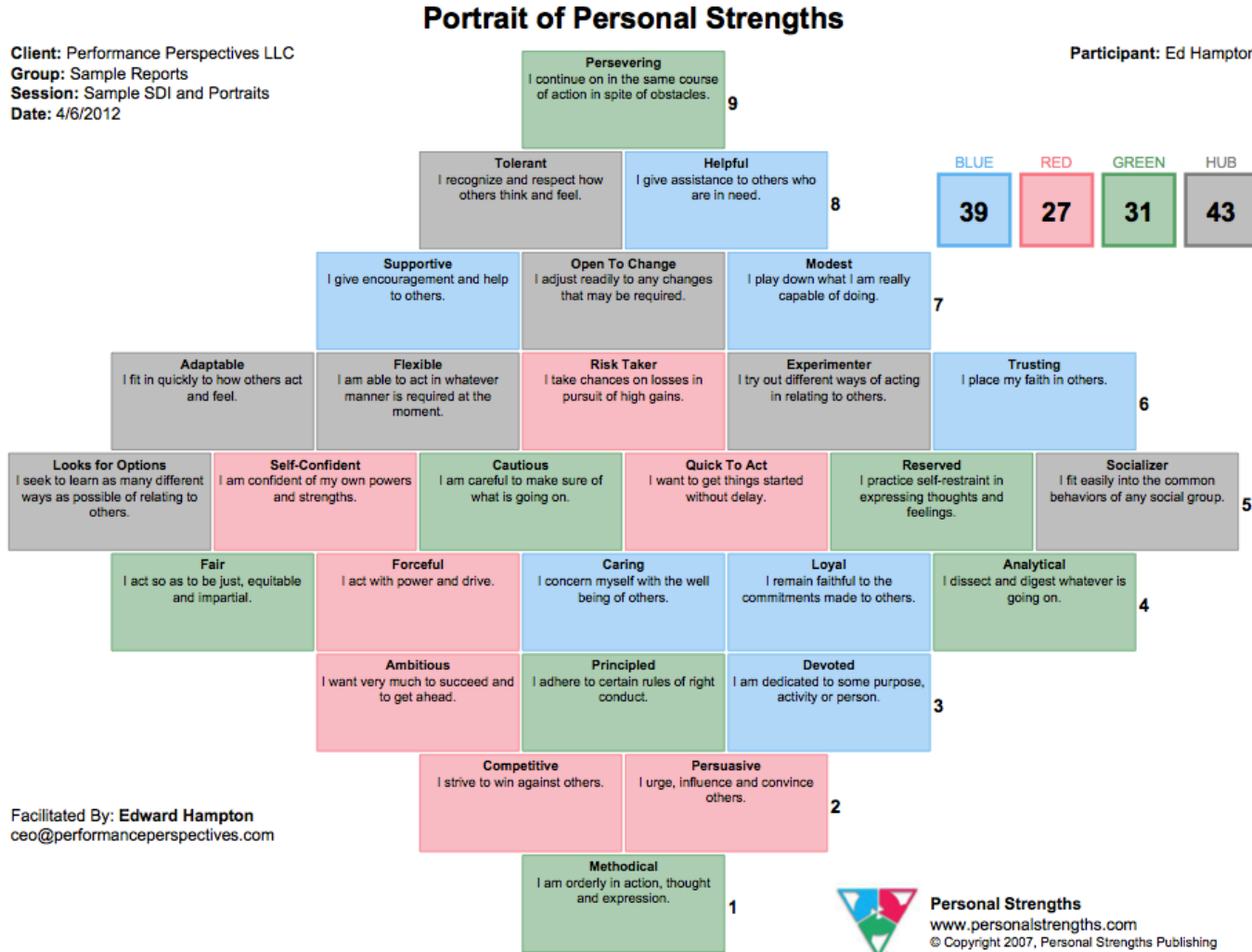
- [SDI Admin On-line Administration](#)

Sister to SDI: PoPS

Portrait of Personal Strengths

Client: Performance Perspectives LLC
 Group: Sample Reports
 Session: Sample SDI and Portraits
 Date: 4/6/2012

Participant: Ed Hampton

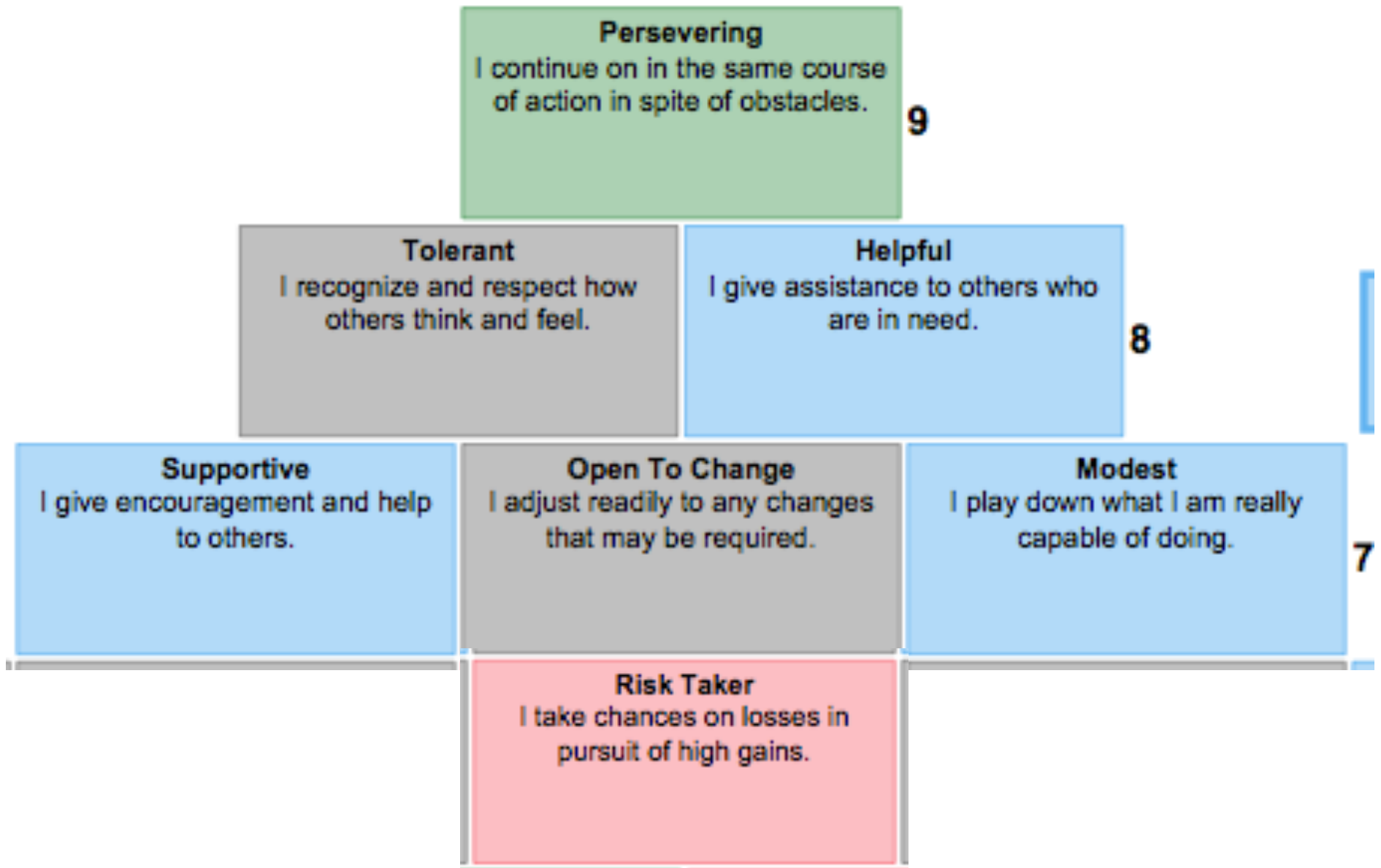


Facilitated By: Edward Hampton
 ceo@performanceperspectives.com



Personal Strengths
 www.personalstrengths.com
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Portrait of Personal Strengths



FIRO to SDI

- Inclusion - Conflict Stage 3
 - » - Pseudo Stage I ?
- Control - Conflict Stage 2
- Openness – Conflict Stage 1



How to Access The SDI

- Thru a Certified Facilitator
- Thru Certification
- Thru Core Strengths Program

– <http://www.personalstrengths.com>



Questions?

